Society of American Archivists Council Meeting June 8 – 10, 2012 Chicago, Illinois

Staff Report: Membership (Prepared by Brian Doyle)

At the end of April 2012, overall membership remains stable at approximately 6,000 total members, virtually unchanged from April 2011. As a result of the dues increase that went into effect on July 1, 2011, and a shift toward higher-paying dues categories, dues revenue is \$18,587 (3.1%) higher than last year and deferred dues revenue is \$24,145 (6%) higher. However, projections for continued growth, based on trends observed through the third quarter of FY 2011, have not materialized. Rather, membership appears to have plateaued. As a result, we are behind budgeted dues revenue by \$29,329 (-4.5%) for the year to date.

Dues Category	<u>Dues</u>	<u>Apr '11</u>	<u>Apr '12</u>	Projected <u>Apr '12</u>	Apr '11- <u>Apr '12 %</u>	Projected <u>FY12 %</u>	Budget <u>Variance*</u>
Associate Domestic	\$80	193	190	218	-1.55%	8%	-\$2,234
Associate Intl	\$95	65	61	79	-6.15%	15%	-\$1,724
Bridge	\$47	90	94	70	4.44%	-15%	\$1,136
ID1 (< \$20k/yr)	\$80	924	958	1,114	3.68%	18%	-\$12,493
ID2 (\$20-\$29k/yr)	\$101	244	247	260	1.23%	3%	-\$1,298
ID3 (\$30-\$39k/yr)	\$124	427	467	371	9.37%	-10%	\$11,869
ID4 (\$40-\$49k/yr)	\$152	599	586	594	-2.17%	0%	-\$1,216
ID5 (\$50-\$59k/yr)	\$180	492	497	534	1.02%	8%	-\$6,375
ID6 (\$60-\$75k/yr)	\$205	402	422	395	4.98%	0%	\$5,535
ID7 (>\$75k/yr)	\$225	369	390	380	5.69%	3%	\$2,264
Lifetime	\$0	14	14	14		0%	\$0
Honorary	\$0	2	2	2		0%	\$0
Retired	\$67	170	201	171	18.24%	3%	\$2,022
Student	\$47	1,508	1,339	1,788	-11.21%	18%	-\$21,116
Total Individuals		5,499	5,468	5,991	-0.41%	8.83%	-\$23,988
Regular Institutional	\$265	458	475	462	3.71%	0%	\$3,445
Sustaining Institutional	\$500	85	74	86	-12.94%	0%	-\$6,000
Total Institutions		543	549	548	1.10%	0%	-\$2,555
TOTAL MEMBERS		6,042	6,017	6,539	0.54%	8.04%	-\$26,543

* Figures cited are simple calculations derived from the difference between actual April 2012 member figures and the projected April 2012 figures, multiplied by the dues amount. However, due to the deferred nature of dues revenue, as well as the July 2011 dues increase, *these budget variances do not correspond directly to the financial reports.*